

VERBATIM PROCEEDINGS
DEPARTMENT OF PUBLIC HEALTH

CONNECTICUT HEALTH INFORMATION
TECHNOLOGY AND EXCHANGE
DR. THOMAS AGRESTA, CHAIRPERSON

MAY 21, 2012

101 EAST RIVER DRIVE
EAST HARTFORD, CONNECTICUT

POST REPORTING SERVICE
HAMDEN, CT (800) 262-4102

RE: CT HEALTH INFORMATION TECHNOLOGY & EXCHANGE
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1 . . .Verbatim proceedings of a meeting in
2 the matter of Connecticut Health Information Technology
3 and Exchange, held at 101 East River Drive, East Hartford,
4 Connecticut on May 21, 2012 at 4:43 P.M.

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9 CHAIRPERSON THOMAS AGRESTA: After the call
10 to order we have the Board of Director's minutes --
11 meeting minutes from April 14th. Who's joining us please?

12 DR. JEWEL MULLEN: Hi, it's Dr. Mullen.

13 CHAIRPERSON AGRESTA: Hi Dr. Mullen. I
14 hope you're driving hands free.

15 DR. MULLEN: I totally am, thank you.

16 CHAIRPERSON AGRESTA: Alright, safety
17 first.

18 MR. DANIEL CARMODY: And if not, you'd be
19 busted here right now.

20 CHAIRPERSON AGRESTA: Dr. Mullen, we have
21 almost all of the Board members here. It's actually
22 probably the fullest meeting we've had in quite some time.

23 DR. MULLEN: Great.

24 CHAIRPERSON AGRESTA: Um --

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1 DR. MULLEN: Well, I was going to listen
2 and just let you go on and lead the meeting.

3 CHAIRPERSON AGRESTA: That sounds fine, any
4 time you want to jump in just let us know.

5 DR. MULLEN: Thank you.

6 CHAIRPERSON AGRESTA: So I guess the first
7 thing on the agenda then is really to get a motion for
8 approval of the minutes from April 14th.

9 MS. BETTYE JO PAKULIS: So moved.

10 MR. MARK MASSELLI: Second.

11 CHAIRPERSON AGRESTA: Bettye Jo moved and
12 seconded by Mark. All in favor?

13 VOICES: Aye.

14 MS. MEG HOOPER: And which Mark please?

15 CHAIRPERSON AGRESTA: Mark Masselli.

16 That's good and we have --

17 MS. HOOPER: And we have Mark Heuschkel
18 too.

19 CHAIRPERSON AGRESTA: -- that's true, I
20 will make sure I will kind of make -- use my eyes and use
21 my words so that you can record things appropriately.

22 MS. HOOPER: You know I appreciate it Tom,
23 thank you.

24 CHAIRPERSON AGRESTA: Okay. So that -- the

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1 minutes were -- oh wait anyone opposed and any
2 abstentions? Alright, so unanimously approved. The next
3 agenda item is the Board business, the HITE/CT Board
4 business. And the first component of that is the
5 Treasurer's report. So in keeping with that, we currently
6 have an account with Webster. We have two components to
7 that account. In the main account we have \$961,713.43 in
8 the escrow account; for retirement we have \$34,770.60, for
9 a total bank account assets of \$996,484.03.

10 We have liabilities for this month in terms
11 of accounts payable of \$1,043,430.15, so at this point we
12 have a net income in total equity that is minus
13 \$46,946.12. So we have our first negative accounting for
14 HITE/CT, and our total liabilities and equity -- actually,
15 that's the same as our total assets at \$996,484.03. Any
16 other questions or requests for that?

17 MR. DANIEL CARMODY: So Tom, I think that
18 it's fair to explain that the reason why we have -- we
19 still have cash of million liabilities or more is because
20 we are holding up payment on some of the venders?

21 CHAIRPERSON AGRESTA: Yeah, so as Dan
22 raised the reason why we have cash in the bank but our
23 total liabilities exceed that cash is that we have
24 outstanding invoices for Axway's services of \$994,268.75

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1 and some outstanding bills also for personal services for
2 our attorneys and our staff.

3 MS. BRENDA KELLEY: Excuse me Tom, so could
4 you repeat that again?

5 CHAIRPERSON AGRESTA: Which part would you
6 like repeated Brenda?

7 MS. KELLEY: The -- we're holding up for
8 Axway how much money?

9 CHAIRPERSON AGRESTA: Well, right now we
10 have invoices that haven't been fully held up--

11 MS. KELLEY: Right.

12 CHAIRPERSON AGRESTA: --but we have
13 invoices of \$994,268.75.

14 MS. KELLEY: Okay. And then there are
15 other venders that are also not getting paid? Or um --

16 CHAIRPERSON AGRESTA: These are just the
17 invoices. David, do you want to explain a little bit
18 more?

19 MR. DAVID GILBERTSON: Not necessarily not
20 getting paid, I mean they --

21 MS. KELLEY: They will get paid though.

22 MR. GILBERTSON: -- they're in accounts
23 payable.

24 MS. KELLEY: Okay.

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1 MR. GILBERTSON: They may be less than 30
2 days old. They may still be in -- most of them except for
3 the ones that we're holding with the Axway, they're all in
4 that first -- they're all in the normal 30-day period --

5 MS. KELLEY: Oh, okay.

6 MR. GILBERTSON: -- they just haven't -- I
7 haven't processed them yet -- um --

8 MS. KELLEY: Okay, great. Alright.

9 MR. GILBERTSON: -- great.

10 CHAIRPERSON AGRESTA: Any other clarifying
11 questions at all? Alright. So moving on to the next
12 agenda items there's other business for the HITE/CT Board
13 but we really don't have any specific other business on
14 our agenda at the moment.

15 We do have the HITE/CT Agency business, the
16 first of which is the CEO report. And David has prepared
17 a handout for each of us here. Unfortunately Meg, I don't
18 know that you have gotten a copy of this but he's got a
19 handout and some slides that he's going to um --

20 MR. GILBERTSON: I'll bring it with the
21 cake.

22 CHAIRPERSON AGRESTA: -- he said he'll
23 bring it with the cake.

24 MS. HOOPER: Alright. And again David, I'm

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1 sure you'll send it electronically to the Board members
2 not available tonight.

3 MR. GILBERTSON: Yes.

4 CHAIRPERSON AGRESTA: Yes. Can you -- by
5 the way, can you on the phone hear David? There's a -- I
6 don't know that there's a -- we don't have a separate mike
7 today for the phone so I'm going to move the phone. You
8 may hear a little bit of jostling as I move it.

9 MR. GILBERTSON: Okay, thank you. And I
10 wanted to first introduce John DeStefano, who's hovering
11 in the corner here. John is our recent hire for the
12 HITE/CT. He is our Chief Technology Officer. We are very
13 fortunate that John has joined us. He has -- this is his
14 third go around with HIE and he comes from Hartford Health
15 Care and he's of course was part of the DSS pilot that was
16 put in place here in Connecticut. So John, welcome --

17 MR. JOHN DeSTEFANO: Thank you.

18 MR. GILBERTSON: -- we're excited to have
19 you. So today was our first day for John to start and we
20 also had a technical readiness review with Axway. So also
21 with us today are some of our partners from Axway in the
22 back. I don't know if they want to stand up and be
23 recognized but -- and they have -- we've been working all
24 day to go through our implementation to make sure that we

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1 all understand what's technically ready, where are we at,
2 where is this program -- you know, when are we ready to
3 launch.

4 Tomorrow will be another session and
5 tomorrow, based on some of the information we're going to
6 discuss today, may allow us to really focus in on a new
7 revised scope of what we're going to try to do here with
8 our current resources. So with that, I'd like to just
9 give you an update. I put together this update to the
10 Board, and I apologize to those on the phone who didn't
11 get it electronically. It's been a hectic day. I will
12 get that out to you right away. The report I'm going to -
13 I'm not going to through it. It's just sort of an update,
14 you can have it for reading, but I will go through the
15 slide deck, okay.

16 Alright so to give you an idea of where
17 we're at, we have been working very hard with Axway to try
18 to put together all the components that we needed to do
19 the full query and retrieve Health Information Exchange.
20 So from a technology perspective, what that really means
21 is we've had to take GE products, Netscape products and
22 Axway products and put them together in such a way to
23 support what we envision to be our primary use cases. And
24 so we set up -- you know, these are the use cases that we

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1 have. Let's assemble these technologies together, get
2 them all to work together and to flow, and then to test
3 these technologies with some of the primary EMR venders
4 like Allscripts and e-EclinicalWorks, and then to get this
5 whole technology stack working.

6 To Axway's credit, they have done that.
7 It's been -- I think we've all learned a lot in the
8 process. It's not as easy as it sounds and there's been a
9 lot of back and forth with the different venders involved,
10 not just our partners but with the EMR venders in trying
11 to make sure we can get all the technology working
12 together. We're at a point where it's mostly built. It's
13 up and running in what we're calling staging, which is our
14 pre-production Department. And we've pretty much built
15 out the production server so they're ready -- the
16 production servers are ready. We haven't moved all the
17 software over yet, but they're ready. What's not been
18 done is we really have not done operational testing, and
19 that is putting this from end to end testing in production
20 as we envision it really working in a production
21 environment. And then we're finding, of course as we've
22 talked about a lot, the HIEs are 10 percent technology and
23 90 percent business process and the work associated with
24 supporting an HIE.

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1 Primarily around issues like how are going
2 to really handle some of the workflow issues? How are we
3 going to really implement some of these technologies so
4 that we can copulate the data and maintain the data? In
5 particular think about the MPI, and the MPI is an
6 enterprise master page index. Most hospitals have two to
7 three people full-time, that's all they do is try to keep
8 their MPI clean and keep patient information accurate. So
9 we're now trying to take that from 34 hospitals and X
10 number of providers and all mesh it together and think
11 about how we're going to maintain that. And so some of
12 that has to be forked out. That's not a simple problem
13 and it's not an inexpensive problem.

14 That provider directory, another example of
15 hundreds of thousands of dollars -- millions of dollars
16 are spent around the country probably in Connecticut alone
17 just trying to keep a very simple directory of who all the
18 real providers are. The insurance companies do it, all
19 the hospitals do it, you know, pretty much Allscripts does
20 it, all the labs have to do it. Everybody has to do this
21 and they're all trying to do the same thing and it's
22 costing millions and millions of dollars just to keep
23 track of who's who. We can stand up a provider directory,
24 the technology is there. But how do we make it such that

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1 we can maintain it, maintain it so it's accurate and then
2 provide that as a service to whoever needs it and that's
3 really the challenge that we have. It's not a technology
4 challenge it's really much more of a data challenge and
5 process challenge.

6 The HITE/CT has been working really well
7 with CHC, Middlesex Hospital, I know some work with Asylum
8 Hill and a little bit of work with Pro Health to flush out
9 a lot of these technology issues and working with them as
10 early pilot sites in trying to make sure that -- and
11 they've been very cooperative in terms of their vendors on
12 their side, whether it be eClinicalWorks, Allscripts or
13 GE, have to participate. And that means they have to have
14 people on the ground working with us to test this
15 integration between their products and our product. That
16 doesn't come for free always and so these organizations
17 have had to really invest time and in some cases maybe
18 some resources to get these vendors to the table. And so
19 we really appreciate that. That's not -- we overlook that
20 sometimes but that's the level of commitment we have I
21 think from these folks that are working with us and we
22 appreciate it.

23 As you know, I think from early on in my
24 time here I think we've identified the fact that we have

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1 some serious challenges with cash flow. We have a
2 schedule of payments that are by contract are due to
3 Axway. We have operational costs, which means we have an
4 organization that we're trying to stand up so we have to
5 hire people, we have to get offices, we have to get
6 equipment, these are costs -- we have legal fees, we have
7 technical consulting fees, you know, you name it. So like
8 any other organization, we have to stand up an HR
9 Department, we have to stand up an accounting ability
10 because if we're going to issue bills and collect
11 payments, and so these are all expenses that we have.

12 The challenge we've always had is that a
13 lot of the business model and the sustainability model was
14 based on generating revenue early in this program, which
15 means -- you know, we were supposed to have been
16 generating revenue as early as September of last year. We
17 didn't even have the contract signed until September of
18 last year. This is not simple technology. There are
19 states that have been working for four to five years just
20 to get secure messaging to work. They don't even try to
21 do some of this other stuff yet. Some of them are but
22 most of them are not. So our challenge really was that so
23 much of our cash flow was dependent on early revenue that
24 we don't have. So we have to make some changes, we have

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1 to make some adjustments.

2 John Brady and the CHA have been very
3 supportive. We've had now three meetings in the last
4 three weeks with the hospital CIOs and -- you know, long
5 meetings. These were an hour and a half, two hour
6 meetings, and we really are trying to work out something
7 that helps us to exactly what are the hospital's desires.
8 What do they want from an HIE early on? How do we get
9 them to buy into our strategy and to make sure that we
10 have a commitment because if we're going to something
11 different we have to do it with a commitment. We cannot
12 go forward on a different path without that commitment to
13 say we're going to make this work and we all agree that
14 this is what we're going to do. We need to deliver but
15 then we need that commitment to be there as well.

16 And I think we've worked really well -- I
17 think I've got a fairly good handle on I think what the
18 hospitals are asking for and I'll share that with you.
19 And we need to do the same thing with the provider groups,
20 the large groups, the Pro Health's, CHCs, the insurance
21 companies, preferably we get everybody to the table and we
22 get everybody to commit but at the same time if that's not
23 possible I need to get down to a similar type of forum
24 with each of these key stakeholder groups to say here's

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1 what we plan on doing, are you in and will you commit to
2 this bBecause that's the only way that we're going to be
3 able to reasonably go back to Axway and say we got a plan.
4 We need a plan.

5 HITE/CT, I have -- early on last month I
6 said well for sure we're going to have to get secure
7 messaging up. So we moved that from the back burner to
8 the front burner. Last month the Axway team has been
9 working hard to get that first layer of secure messaging
10 working with the anticipation that we would have to shift
11 course. And so that's kind of where we're at today. This
12 is only important -- this is the HIT strategy. Early on
13 -- I think ONC has four models and I think it's clear that
14 the model that we are looking to implement here in
15 Connecticut, and I think it's still the right model for
16 Connecticut given the dynamics of what's going on in
17 Connecticut, is this statewide entity robust HIE.

18 Some of the prerequisites of course is
19 broad buy-in from stakeholders, well developed management
20 and staff capabilities, which -- you know, frankly we're
21 not there yet. I mean, we're a very immature startup
22 company really, but we'll mature fast. We'll get there.
23 It's nice to already have a retail connection to the end
24 users so you're already providing them a service. You

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1 already know who they are, they already know who you are,
2 there's a relationship, now you're adding a new service to
3 it. We don't have that but that's okay, we can deal with
4 that. And then funding support, either through policy or
5 State government, and I think these were -- this came out
6 from ONC in February of 2011.

7 The other approach is sort of this
8 orchestrator, thin layer network connectivity approach
9 where you connect sub exchanges throughout the state. A
10 lot of states like Texas, that's what they're doing.
11 Their HIE -- their statewide HIE is a connector, they're
12 connecting HIEs that already exist within their state.
13 And then there's other approaches, these are all important
14 approaches. Some states are doing them, most states are
15 doing the orchestrator sort of thin layer approach to
16 start with and then they're building -- they're trying to
17 layer on some of these public utility type of services.

18 Okay, so our current approach as you know
19 was we were going to baseline -- the base of it of course
20 was moving the data, data in motion as Axway would say.
21 That's their core competency, that's what they do. They
22 do it for banking, they do it for health care, they do it
23 for manufacturing, every industry. And they build this
24 capability to move data, to transform data to connect

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1 people securely. That is the baseline foundation.
2 Everything above that was built through partnership that
3 Axway had established in order to bid on the RFP for
4 HITE/CT. So to do the provider directory, the master
5 patient index, the document index, the document
6 repository, single sign-on provider portal, these are all
7 products offered by their partners, GE, Netscape and CA,
8 okay. So that is all new integration work. That entire
9 stack has never been, to my knowledge, put together in
10 this way before so all of that's new integration work,
11 that's all new effort.

12 So I think we talked -- last Board meeting
13 we said well what's our punch list for full HIE go-live?
14 And obviously we need a participation agreement, we need
15 to know what we're going to charge and we need to have
16 people willing to pay that fee. I think there was holes
17 in our consent process. We needed to make sure -- even
18 today, we went through it today with Axway. It's still
19 not flushed out on how a consent is going to work in terms
20 of not what the consent policy is but how are we going to
21 implement it. How are we actually going to train and get
22 all the people and workflow to work together so that it
23 all rolls out. And then the process for -- you know, we
24 didn't really have a way to manage the MPI. We hadn't

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1 really completed full testing of EMR products. Although
2 we've been working hard with Allscripts and eClinicalWorks
3 we're still not fully tested with those products.

4 We've not done any operational testing,
5 that has to be done. We really don't know how we're going
6 to provide customer support yet. We have a lot of ideas.
7 We started today and tomorrow we'll be talking more with
8 Axway about who's going to provide what support, who are
9 our customers going to call, how are those calls going to
10 be routed, how are we going to manage the ticketing system
11 to make sure we close them out and answer them and we
12 provide good customer support. We need billing and
13 accounts receivable. You know, obviously I'm able to keep
14 up right now with financial transactions in the CFO role.
15 But I can't do that once we have customers that we have to
16 bill and collect and we have to pay and we have to record
17 transactions. I don't think you want me doing that so we
18 need to find a solution. We need to stand up that
19 capability.

20 We of course have grant reporting, grant
21 management responsibilities and then this on-boarding
22 process, how do we actually bring on new customers. So
23 all of that still has to be worked out. We're in various
24 stages of working each of these out. We try to work in

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1 parallel as much as we can, but we're not done with all of
2 these and it's no embarrassment to say we're not done.
3 These are issues that all the states are struggling with
4 and many have been struggling with for four, five, six
5 years. So we're okay. I mean, we're doing good we're
6 just not there yet for full go-live. So what do we do?
7 We go back to what does ONC want us to do. ONC wants us
8 to be able to exchange summary of care documents,
9 laboratory results, e-prescribing and Public Health
10 reporting. They do not encourage nor do they require a
11 query and retrieve HIE. They really are pushing this
12 thing called direct. Direct is a secure messaging
13 protocol that allows you to move messages from point to
14 point.

15 So Middlesex Hospital to Pro Health, Pro
16 Health to Hartford Hospital, these transactions move
17 whatever documents whether it be a summary of care, a lab
18 result or from a provider's office, a small provider's
19 office to a hospital or a hospital to a primary care
20 provider as a follow-up document discharge summary. It
21 supports the goal of ONC. It gives you health information
22 exchange. It builds the foundation for layering on this
23 additional complexity. What it also provides is fewer
24 operational issues because you're just basically replacing

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1 a fax machine so -- with much more advanced technology and
2 the ability to do something with that once you have
3 electronic systems on both ends.

4 But you don't have to really worry about
5 patient notification, consent, all that stuff is not a
6 factor because you're doing point to point. The consent
7 is, I am sending it to this -- I'm sending this patient's
8 information to that location for care as if I would have
9 faxed it or called them. So it's the same model. It
10 helps a lot with the operational issues. It gets us
11 deployed and it gets us on the ground. Some of the cons,
12 of course it does not offer that full longitudinal patient
13 record, so I can't go in -- you know, that information is
14 point to point. It's transient it's not -- it doesn't
15 persist so if that -- if you're not part of that initial
16 communication that information is not available to you.

17 So an ER -- emergency room in a hospital
18 that was not part of that original transaction would never
19 have knowledge of that transaction because it's not
20 something they can go find. And I think that's the big
21 thing that we lose is we lose that ability to really have
22 that longitudinal patient record and the ability to query
23 and find information on patients against an HIE which is
24 still -- we need to do that we just need to figure out how

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1 we're going to get there. It would delay the EMPI,
2 document index and repository. Of course we built -- over
3 the last six months Axway has built quite a knowledge base
4 and quite a level of experience and expertise in the
5 product sets and what we've done to integrate those. So
6 if we shelve those for any period of time we might lose
7 some of that intellectual capital.

8 And, you know, we're not offering as much
9 capability so you might say we may not be able to generate
10 as much revenue so it has an impact on the revenue cycle
11 potentially. And I think if we do it right we'll still
12 have a workable business model. Any questions about that?
13 Concerns? No?

14 MR. CARMODY: So Dave, what you're saying
15 is is that one of the things that we have -- a current
16 model that says we have a lot of stuff that we're all in
17 on and this is sort of the version that says wait a
18 minute, we're going to re-trench because re-trenching this
19 would be a possible --

20 MR. GILBERTSON: Correct.

21 MR. CARMODY: -- this would be a possible
22 approach.

23 MR. GILBERTSON: Right, right. So looking
24 at it this is -- our current approach is on the right.

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1 What I'm suggesting this would look like is the initial
2 release would actually come all the way up through the
3 first two layers. I had it stopping at Public Health
4 reporting. After meeting with the CIOs on Friday they
5 really want a provider directory and they see a lot of
6 value in that. And so I think that -- I think that needs
7 to be part of release one. If that large constituency
8 which really manages many of the provider's information
9 anyway is invested in it, then I think we should add that.

10 And I think like I said from a technology
11 perspective we've already got it. Now if we can get the
12 hospitals and insurance companies -- whoever might use
13 this provider directory, Public Health, whoever, get
14 together and figure out how we're going to populate and
15 maintain it. We have a statewide resource that I think
16 will start to if we leverage it correctly give immediate
17 payback because now people don't have to -- all these
18 organizations don't have to do this all themselves every
19 time and duplicate effort over and over. The same with --
20 you know, and we're not there yet but the next layer, the
21 next leverage point would be the master patient index.

22 Well think about everybody trying to keep
23 -- all these three point -- we're all trying to keep the
24 same 3.2 million people straight, right. So if we kept it

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1 straight one time when we all used it then we don't all
2 have to try to do it again. And so think about how do you
3 now leverage that to say what's our real value in trying
4 -- what services can we provide. Now you start talking
5 about now you can do document imaging, you can send in and
6 store documents, you can start to add these other
7 capabilities over time as your resources allow. Questions
8 about that?

9 CHAIRPERSON AGRESTA: Dave, one of the
10 things that you shared with the Executive Committee and
11 that we reviewed and re-looked at again was that this was
12 in fact the strategy that was presented to us as a
13 suggested strategy even when we had the original report
14 from Gartner kind of laying that out. They actually
15 suggested this kind of phased approach as well.

16 And I think that's probably important for
17 us to recognize, is that this was sort of a suggested
18 approach as well. We chose to kind of pursue a more
19 aggressive approach early on but I think that that's --
20 it's worth noting that many other states are kind of
21 approaching it this way. They're approaching it in this
22 fashion by layering these things on.

23 MR. GILBERTSON: They are, and in fact one
24 of the things that we have to do this month is report back

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1 to ONC and update our Strategic and Operational Plan. The
2 reality is our S&O Plan that's been approved by ONC is
3 this layered approach. I mean, it basically says that we
4 were going to do secure messaging first and then we were
5 going to add these other things. So we're still -- this
6 -- changing this approach actually gets us more in line
7 with our currently approved S&O Plan.

8 MR. STEVE CASEY: Scope creep is very
9 common in IT projects especially as complex and as
10 important as this one. I know DSS has faced it a number
11 of times. Most agencies in the State have. And so I
12 think going back to square one, just biting off what we
13 can chew makes a lot of sense. I remember a meeting
14 across the river, I think it was on 10 Columbus Boulevard,
15 February a year ago, where ONC was in and they said secure
16 messaging is what we want you to get done by August and
17 that was our goal at that time.

18 And so to get into document management and
19 single sign-on and all these other nice to have but not
20 essentials, I think it's important to follow what our
21 customers want. And if you have a sense of where the
22 customer's need or have added value where we can provide
23 added value to the customers and the people around the
24 table who represent the hospital and medical community

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1 concur, I think that's the way to go. We have limited
2 resources.

3 MR. GILBERTSON: We do, we do, thanks. So
4 I did throw out one --

5 CHAIRPERSON AGRESTA: Dave, Dave I think
6 you have a question.

7 MS. KELLEY: I just have a question. I
8 agree with you but my question is, are we hearing from our
9 users that that's what they want and are willing at this
10 stage to pay for the secure messaging piggybacking on
11 Steve's comment?

12 MR. GILBERTSON: What I'm -- I haven't had
13 a chance to talk to all of our stakeholders. I know from
14 DSS from the Commissioner's perspective, that's where he
15 wants to start especially in the duals initiative and some
16 of the things we're working on.

17 I know the hospitals have seen this and
18 have indicated that if we can hit their price point
19 they're in with this strategy. We have to give them a
20 price that they think is -- that they can afford. I do
21 know that they need to know that number in the next week
22 or two because they've got to build it into their budgets.
23 And then -- you know, then if we can get -- and again, I
24 think the other concept that I think is important to know,

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1 these kinds of projects are up-front capital investments.
2 The return on investments are often three to five years.

3 So trying to get a hospital to pony up
4 money now for a benefit that they understand will come in
5 three to five years requires two things. One is they have
6 to trust that you're going to deliver and two, they have
7 to have enough of a forward thinking mentality that
8 they're not just fighting today's fires that they're
9 willing to put money into something that is going to give
10 them a payout in three to five years not necessarily
11 today. That's a tough message for insurance companies,
12 that's a tough message for everybody. But the reality is,
13 that's what this is.

14 An HIE now is an investment today for where
15 we want to be in three to five years from now, it's not an
16 investment in terms of I am going to save money dollar for
17 dollar starting the day I turn this thing on. It's just
18 not going to happen.

19 MS. KELLEY: I just want to say that I
20 think this is fantastic. I think this is exactly where we
21 need to be going. It also -- from the perspective of the
22 policies, it also gives us time to do the public
23 education, the consent, all those things right. We can
24 collect consent for a year before we start the way New

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1 York did to get things in place. We have time to plan
2 thoughtfully and build the resources to do it right. I
3 thinks is phenomenal.

4 MR. GILBERTSON: Okay, I'll throw this out
5 because I think there's potentially an opportunity to go
6 ahead and still leverage some of the technology stack
7 that's been built. There's pros and cons to it, but if we
8 could say that there's a limited scope pilot where we --
9 if we know that Middlesex County for example has a lot of
10 really forward thinking health care organizations that we
11 can put this in place where we set it up such that HITE/CT
12 is focused on -- to release one strategy but this
13 technology stack which we've already built and purchased
14 we can make available with limited support from HITE/CT to
15 Middlesex County to exercise maybe more capability, they
16 can figure out how they want to maintain provider
17 directory, they can figure out how they want to maintain
18 the MPI, they can figure out consent process -- you know,
19 give them that flexibility if they're willing and if
20 they're willing to do that.

21 It's just an idea of how do we not
22 necessarily -- how do we take advantage of what we've done
23 but not focus on that, focus on the new strategy but allow
24 that to happen in parallel. So it's an option, there's

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1 pros and cons to it. I'm not saying we should do it.
2 What I'm saying is it's -- there's a lot of appealing
3 things to that but there's some risk and the risk is it
4 does require some special participation agreements,
5 financial and legal and operational support clauses that
6 we would have to put in place in that pilot.

7 DR. STEVEN THORNQUIST: I'm a little
8 concerned if I may, that the stakeholder benefits for
9 various physicians are significantly diminished by this.
10 We don't need the provider directory that much, what we
11 need more is the patient information access and that is a
12 much later wait now. That is going to significantly
13 impact physician participation and perceived value.

14 We're not going to necessarily be the
15 biggest piece of your funding pot but it is someone --
16 it's a group you need buy-in from. And I'm concerned that
17 they're not going to perceive enough value from it. I
18 also realize we have to live within the reality of the
19 real world that we live in and that right now we're not
20 going to get a much higher functionality in a time that's
21 reasonable with the amount of funding we have available.
22 So we do have to get something on the ground going so that
23 people can get some funding in so that there's actually a
24 service we're providing.

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1 I do understand that, but I would caution
2 that you cannot wait too long for at least that third tier
3 because the third tier is for the physicians what the
4 provider index is for the hospitals.

5 MR. GILBERTSON: Right.

6 DR. THORNQUIST: That's the step we really
7 need to have.

8 MR. GILBERTSON: I agree, I agree. What we
9 will be able to offer in the first release to provider
10 physicians out there is the ability to exchange
11 information with hospitals, the ability to get
12 notifications of admissions, discharge, ED visits -- you
13 know, communicating with insurance companies, responding
14 to care management --

15 DR. THORNQUIST: But again, I would have to
16 know that the patient is in the hospital to go find a
17 record.

18 MR. GILBERTSON: No, you would get a
19 notification that says that.

20 DR. THORNQUIST: Okay.

21 MR. GILBERTSON: Yeah.

22 DR. THORNQUIST: Yeah, like the hospitals
23 buy into this then they would send you automatically --
24 you know, could send you automatically a notification that

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1 they're in --

2 MR. GILBERTSON: Right.

3 DR. THORNQUIST: -- along with -- you know,
4 now most of us receive an emergency room fax that the
5 patient is in the emergency room or visited the emergency
6 room. This could arrive through a simplified fashion in a
7 more organized way that could be digestible by an EMR that
8 currently our faxes do not permit us to digest in a
9 substantial way. So it could offer us benefit --

10 MR. JOHN LYNCH: Couldn't you have the MPI
11 cross link to the provider directory to know which
12 provider to send the patient's data to?

13 MR. GILBERTSON: That would be ideal, but
14 right now what would happen is the hospitals would have
15 the patient -- the patient's primary care provider would
16 be registered and the hospital would then have to know
17 what that -- how to route that message back to that
18 provider. So there's work to be done John, no doubt.

19 I mean, this is not simple but what I'm
20 saying is that there is way to give value to the single
21 office or two or three physician offices. It's not as
22 much value as being able to go in and find information on
23 your patients, absolutely, I agree with that. But I think
24 there are things we can do in the early release to still

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1 add value, sort of that crawl walk run approach.

2 DR. THORNQUIST: Right, I understand that
3 and I understand that that's the paradigm we're forced to
4 deal with but I would -- because the problem then becomes
5 A, you have to know who the doctor is and a patient self-
6 identify as affiliated with some other doctor or some way
7 of tracking that and it leaves the specialist completely
8 out of the loop.

9 MR. GILBERTSON: Right, there are
10 operational challenges. I mean, that's true. Okay, any
11 questions on this?

12 CHAIRPERSON AGRESTA: The time making
13 should that we get to all the things? I want to make sure
14 --

15 MR. GILBERTSON: Yup.

16 CHAIRPERSON AGRESTA: -- we get to your
17 specific recommendations that we might need to take action
18 on.

19 MR. GILBERTSON: Well I -- you know again,
20 my recommendation but again, I'm not -- I'm open to
21 whatever you guys want to do. You know, I think if we can
22 define the limited pilot and we can set it up in such a
23 way that it does not become a distraction to our primary
24 effort that it's worth doing at this point because we've

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1 just invested so much in building it. If we can exercise
2 it I think we'll learn a lot more about what we need to do
3 on an enterprise level from that experience.

4 And we may actually start to figure out
5 some of these operational issues on -- as we go instead of
6 just shelving them and trying to figure them out. The
7 priority still has to be getting that first layer out. If
8 we have to then look at the adoption strategy --

9 DR. MULLEN: You made that recommendation
10 and then farther down we're going to have the report of
11 the Executive Committee where this was discussed at.

12 MR. GILBERTSON: Yup.

13 DR. MULLEN: So I just want to be sure that
14 this report doesn't lead us to the thought that we're
15 going to take some action on your recommendation before we
16 reflect the conversation in last week's Executive
17 Committee.

18 MR. GILBERTSON: Correct.

19 DR. MULLEN: Perfect, thank you.

20 MR. GILBERTSON: We have to leverage the
21 BACs and the RECs. We have to figure out in the hospitals
22 to reach the physician communities. The reality is that
23 these networks already exist. The hospitals have
24 communication and connectivity to provider networks. The

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1 large provider groups have it. There's the RECs. The
2 BACs have, you know, this community of contact to these
3 physicians. They have to become really the agent when we
4 start talking about connecting people to secure messaging
5 or direct or whatever.

6 There's -- our marketing strategy has to
7 leverage all those resources that are already in our
8 community that already are touch points for these
9 physicians. We don't want to recreate that network, we
10 don't have the resources to go out and talk to every
11 physician and get them on board. We really have to
12 leverage the resources that are already in place in the
13 State. We're still working with Medicaid on the provider
14 ASO and potentially moving some information in claims to
15 their analytic engines. And then I think we need an early
16 Public Health use case that we can implement in release
17 one. And then I've been approached by Behavioral Health,
18 the prison care system and the EMS that have very specific
19 needs that can be addressed with release one. So I think
20 those are really early wins for us. Initial timeline
21 depending on what's been approved, and then the rest are
22 backup slides which I won't go into.

23 So that's pretty much it and if there are
24 any questions -- again, the Executive Committee did talk

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1 about this and so we'll wait for that report and see what
2 your recommendations are.

3 CHAIRPERSON AGRESTA: Alright, any other
4 HITE/CT agency business?

5 MR. GILBERTSON: I did briefly want to
6 mention a couple of things. Chris Kraus has been very,
7 very busy. She has worked on the website and does have
8 the website almost ready to go. It actually is ready to
9 go I think but she's going on vacation for two weeks and
10 she's the only one that knows how to do anything with it.
11 So we're not going to go live with it till she gets back.

12 We've worked on a -- we do have an RFP
13 ready to go out for our accounting and financial services
14 RFP. And we've been working very hard with our HR to
15 stand up our HR manual and a lot of things that we need to
16 be legal in terms of from an HR perspective. We went
17 through today our first on-boarding of a new employee so
18 all of the forms and all the processes and etc., were
19 exercised. We do have a 401K program now set up and a 457
20 program, and we do have -- but anyway, so she's been doing
21 a lot of work and I'd just like to recognize the work that
22 she's been doing and making good progress.

23 CHAIRPERSON AGRESTA: Alright, thank you.
24 She's going on a well deserved vacation. And I think that

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1 the 401K plan and others were permitted because of State
2 legislation that passed --

3 MR. GILBERTSON: Yup.

4 CHAIRPERSON AGRESTA: -- and do we want to
5 just briefly mention what the impact of that is so that
6 everyone is aware? That was something that was at a Board
7 meeting in the past.

8 MR. GILBERTSON: It was exactly the
9 language that came out of the Board meeting, is that the
10 HITE/CT employees do not have to be part of the State
11 Employee Retirement System. So we are --

12 MS. BARBARA PARKS-WOLF: Just a question on
13 that. The legislation allows us to make either decision
14 or --

15 MR. GILBERTSON: No, it basically says
16 we're not part of --

17 MS. PARKS-WOLF: -- so we can't --

18 MR. GILBERTSON: -- I don't think we can,
19 based on the way it's written. It basically -- it says we
20 are not State employees and are not -- it took out the
21 word -- what Bruce got tripped up on was really two words,
22 not classified. He took that out. That was the only
23 thing that says well, that's a term that's used to
24 describe types of State employees so if they're not

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1 classified they must be unclassified, which is still a
2 State employee category. So that was taken out so that's
3 --

4 MS. PARKS-WOLF: So we can only go in one
5 direction then. I just wanted to clarify that in my mind.

6 CHAIRPERSON AGRESTA: That's correct. But
7 it did clarify things and it permits us to utilize the
8 approach that we had recommended as a Board, so.

9 MR. GILBERTSON: Right. And you know,
10 there was the other -- the other issue that came up of
11 course was the issue of -- I think the original was the
12 one Bill about consent. What came out of that was,
13 there's an additional reporting requirement every year
14 when we submit our annual report to address the issues
15 around consent and notification and how we're dealing with
16 that.

17 So that information will be reported to the
18 Legislature annually so that they can keep track of what
19 we're actually doing.

20 CHAIRPERSON AGRESTA: Alright, thank you
21 David. We're going to go on to Committee reports now and
22 the first Committee report is Executive Committee but I'm
23 going to wait until Dr. Mullen comes back and can join us
24 for that so we can kind of talk about the Executive

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1 Committee meetings that we had.

2 So perhaps we can move to the Finance
3 Committee.

4 MR. CARMODY: So, the Finance Committee --
5 so we had sent out -- and we had Ed Tierney, who is an
6 intern who's been actually been helping us as well as
7 Chris, we actually had -- you know, we sent out a variety
8 of financial policies that -- again, what we did is we
9 took what was provided to us by the ONC. We modified them
10 to make them HITE/CT specific. We've had a couple of
11 different review sessions. Basically there was about -- I
12 think there were approximately 18 policies. Two months
13 ago you approved I'll say the first cohort of policies.
14 And what you're seeing now and what we sent out was sort
15 of the second cohort.

16 We reviewed them as a Subcommittee. We
17 worked with David on those and so my recommendation is, is
18 for you guys to -- if you feel comfortable I'd like to
19 make a motion that we approve the policies as presented.
20 And what you'll then see is us to continue to go through
21 the last cohort of policies, which will probably be next
22 month that you'd see the other next phase of those, so.
23 But they're out for the -- were sent out for your review
24 if you've taken an opportunity to take a look at them.

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1 They're pretty straightforward. Like I said, what's nice
2 about the policies is that they were used within another
3 HIE prior to us so they were road-tested.

4 And they'll again, continue to put
5 structure to how we can make the financial semblance of
6 it. We've also been working very much with David on the
7 outsourcing piece and how they're structuring the RFP.
8 And we've been going through a variety of reviews on the
9 budget as well as making sure that we're -- we have a
10 forecast for the cash flow, and so we've been working
11 through it. So I make a motion that we adopt the
12 financial policies as presented.

13 MR. CASEY: Second.

14 CHAIRPERSON AGRESTA: Any discussion? So
15 Meg, did you get that Dan --

16 MS. HOOPER: Yes sir, and is that for all
17 the policies?

18 MR. CARMODY: Yeah, I think there were five
19 of them, there were five or six.

20 CHAIRPERSON AGRESTA: Six I believe.

21 MR. GILBERTSON: Yup.

22 CHAIRPERSON AGRESTA: And Steve --

23 MS. HOOPER: And that -- was that John
24 Lynch that seconded?

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1 MR. CASEY: Casey.

2 MR. GILBERTSON: Steve Casey.

3 MS. HOOPER: Got it.

4 CHAIRPERSON AGRESTA: Any discussion? All
5 in favor say Aye.

6 VOICES: Aye.

7 CHAIRPERSON AGRESTA: Any opposed?

8 MS. KELLEY: Can I abstain? I haven't read
9 it so I don't feel comfortable.

10 CHAIRPERSON AGRESTA: Any abstains?

11 MS. KELLEY: Yeah, I'm going to abstain.

12 CHAIRPERSON AGRESTA: Brenda is abstaining
13 because she hasn't had a chance to read it.

14 MS. HOOPER: Right.

15 CHAIRPERSON AGRESTA: So the policies pass.
16 Any other Finance Committee updates?

17 MR. CARMODY: No, I mean again, we've been
18 trying to do a blending of the budget and we've had a lot
19 of conversation around making sure that the budget that we
20 need to adopt is cohesive and -- David, so where are we at
21 on -- I know we were going to present the budget or -- I
22 know we presented the cash flow.

23 MS. HOOPER: Dan, are these policies ready
24 to be posted on the web?

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1 MR. CARMODY: Yes. I mean now that they've
2 been adopted, yes.

3 MS. HOOPER: Thank you.

4 MR. GILBERTSON: So the budget we have --
5 we have a budget that is ready to be adopted. It's been
6 through the Finance Committee, I don't know that it's been
7 sent to the Board yet. So we can wait till next month to
8 do that --

9 MR. CARMODY: Okay, so that would be good.

10 MR. GILBERTSON: FY '13, which is July 1st.
11 So we have next month to approve that.

12 MR. CARMODY: So again, we've been
13 operating under a budget that we already had so we're
14 executing on that with employees and staff. We've been
15 going after that budget significantly, making sure that we
16 had -- making sure where accounting is best as possible as
17 we've changed scope and whatnot, so hopefully we'll have
18 even more updates to that. And maybe what we can do is to
19 make sure that we get that out, you know, at least a week
20 ahead of time so that people can take a look at it and
21 question it and see where we can go from there.

22 MS. PARKS-WOLF: So this is the budget for
23 the next fiscal year.

24 MR. CARMODY: Yes. I think that one of the

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1 things that will come out of it is again, where are we at
2 with State bond money, where are we at with any
3 modifications to any of the contracts that we hold, as
4 well as DSS and any other revenue sources. Again, this is
5 a complete budget so it's the revenue piece as well as the
6 expense piece.

7 So the expense piece, I won't say it's more
8 straightforward but we know what our expenses are as far
9 as our run rate. You know the real -- what we need to tie
10 down are the things that we've been talking about that
11 will lead straight into this conversation on this. Okay,
12 so what is our product, who are our customers, and then
13 we'll have to get into the conversation around -- you
14 know, what we're going to charge on this. Those are the
15 small issues.

16 MS. PARKS-WOLF: And when the budget is
17 presented it will be annotated so that the readers will be
18 able to understand what is going into the line items?

19 MR. CARMODY: Yup.

20 MS. PARKS-WOLF: Great.

21 MR. CARMODY: I'm going to look at David,
22 but the answer is yes. You've laid it out so that you can
23 see -- a lot of times when he's presented the budget
24 there's a summary overview that shows the revenues,

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1 there's line items for the expenses, thoughts around the
2 adoption rate. So again, all of the conversations that
3 we'll now go into next which is, you know, when do we
4 anticipate some of these implications on revenue and the
5 rollout of the pilot, all of that needs to be presented to
6 you, so.

7 MS. ELLEN ANDREWS: Can I ask that we get
8 it well ahead of the meeting just so --

9 MR. CARMODY: As I said, at least a week
10 ahead of time.

11 MS. ANDREWS: At least, okay.

12 MS. KELLEY: And this -- is this something
13 that's already developed that we haven't seen?

14 MR. CARMODY: No, you've seen it. I mean
15 --

16 MS. KELLEY: Well, let me just -- okay, let
17 me just then tell you what my question is. Because we're
18 talking about changing our phasing and I would think that
19 if we are changing -- whatever decision we make, which we
20 haven't made one yet, you know based on David's report,
21 would affect the budget.

22 MR. CARMODY: Yes.

23 MS. KELLEY: So then it won't be probably
24 what we've seen before.

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1 MR. GILBERTSON: Well, it will to some
2 extent but I think what I asked is that we approve it as-
3 built so we can operate next fiscal year and then we make
4 adjustments based on our decision.

5 MR. CARMODY: So -- but to get to your
6 point, what you'll see is something -- it's a document
7 that you've seen before. So, I mean it's the detailed
8 budget that we normally have. It's been updated for some
9 of the challenges that we've had around -- what do we want
10 to project for legal expenses, what do we want to project
11 for FTE. So that will not have changed.

12 What you'll probably start to see are some
13 of the questions on the revenue side. So what can we
14 anticipate for working with DSS, what can we anticipate if
15 at all on State bond money, what we can we with this -- if
16 we move to a new scope, you know, what would we then think
17 about in terms of the customers that would roll into that,
18 the revenue generated from that. And again, what I would
19 say is you'll -- we'll have a budget. You know, it will
20 be a framework to a conversation but then it's going to
21 have to iterate as these other conversations with the
22 constituents take place.

23 And I think we're going to get into what's
24 possible and what's probable and where do we think -- is

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1 this a good reflection of what we think is a realistic
2 budget.

3 MS. KELLEY: Okay, thank you.

4 CHAIRPERSON AGRESTA: Okay, anything else
5 from Finance?

6 MR. CARMODY: Nope.

7 CHAIRPERSON AGRESTA: No, okay. We want to
8 move back to the Executive Committee, so -- do you want to
9 Co-Chair this discussion?

10 DR. MULLEN: Well, I'll interject. I'll
11 just ask you to reflect last week's discussion as you do
12 every month, how's that?

13 CHAIRPERSON AGRESTA: Okay. So the
14 Executive Committee did meet three times since the last
15 Board meeting. Our initial meeting was really to look at
16 what the Board had asked us to start to do with David,
17 which was to look at, you know, the punch list and what
18 was still needed to accomplish in order to actually
19 achieve go-live and to understand that process a whole lot
20 more substantially, as well as to kind of review in more
21 detail our actual progress to date and to understand what
22 the challenges were with proceeding with sort of go-live
23 at different levels.

24 The second meeting was to follow-up on

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1 those issues with a recommendation from David about how we
2 should proceed given the knowledge that we were running
3 behind schedule and having challenges with our budget.
4 And David did at that point start to describe the
5 framework for what he presented to us earlier in today's
6 meeting. And from that meeting we really asked for a
7 follow-up meeting to digest what we had heard, think about
8 how we wanted to proceed from a recommendation and
9 discussion at the Executive Committee, and then figure out
10 how to bring that back to the full Board in the context
11 of, you know, what we had kind of understood now to be our
12 challenges in real context and also our opportunities.

13 DR. MULLEN: Was that the meeting where we
14 spent about an hour on the phone with Claire Battasola
15 (phonetic) two weeks ago?

16 CHAIRPERSON AGRESTA: Okay, so there was
17 separate -- in that second meeting, yes.

18 DR. MULLEN: But -- so we had -- we spent
19 about an hour on the telephone with the project officer
20 for the DPH HITE grant along with Battasola, the project
21 officer to the REC, talking about our status. And that
22 informed a lot of the subsequent discussion for that
23 second of the three meetings and prompted us to decide we
24 should hold a third meeting, which is the one that we had

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1 last week.

2 Are you following me? So that -- okay, so
3 that was very informative as well because it gave us a
4 chance to reorient ourselves to a lot of the status that
5 David described in very good detail that we find ourselves
6 in. Now, give us a frame of reference based on what the
7 ONC has articulated in the past and most recently to us
8 and a number of other states that have been very ambitious
9 but falling short of their goals. And within that
10 conversation we also talked about the fiscal challenges
11 and tried to orient ourselves around what was achievable
12 given the lack of a secure revenue stream beyond the \$7.29
13 million over four years and talk to them as well about
14 having a realistic plan that fit within what up until now
15 continues to be the grant from the ONC, the four year
16 grant, okay.

17 So that was important for us to hear and
18 important for us to hear from them that, you know, what
19 they're looking for now -- what they're looking for now
20 more than anything is the secure messaging direct as they
21 stated. And I believe that you had another follow-up
22 conversation with Meg and Claire after last week's
23 Executive Committee meeting. So it was based on that
24 second meeting that we said -- we asked David to come back

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1 because having had that full conversation with the project
2 officers who also pledged to spend some more time
3 communicating with both us -- in fact they're willing to
4 be on a call with us and with the REC, that they would
5 also figure out a time that they could talk with us and
6 the REC together to continue to facilitate this project
7 for both sides.

8 So with all that information we said oh
9 well, if this is an emergency meeting let's have another
10 one. So we asked David to come back with recommendations
11 for us for last week, the 14th, whatever the date was, so
12 that we as an Executive Committee would be able to come to
13 you today giving you this progress and some notion of a
14 recommendation from us to go forward with.

15 CHAIRPERSON AGRESTA: Very well said, and I
16 can say that it was extremely helpful to have both parties
17 so that the ONC -- on the phone at the same time. And
18 they are believing this to be a partnership and they are
19 willing to work with us to make sure that we're trying to
20 meet the goals and needs of Connecticut not just the goals
21 and needs of the ONC. They really do, I think, see that
22 as important.

23 So at the last meeting David presented his
24 proposal as we see here along with the pros and cons and

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1 we had a robust conversation I think back and forth about
2 all of the various pros and cons and what the implications
3 were, not just to HITE/CT as a HITE/CT organization from a
4 fiscal perspective, but what were the implications to
5 HITE/CT as an organization that had to go out and try to
6 help facilitate and help information exchange in the State
7 and had to actually collaborate with a number of other
8 stakeholders to ensure that their needs were also being
9 met and synchronize those needs including the needs of the
10 primary care providers that are served by the REC,
11 including the needs of hospitals and specialists that work
12 with the State Medicaid program to their EHR incentive
13 program, including the needs of the hospitals, etc.

14 And going through all that, trying to
15 understand how we fiscally do that in a responsible manner
16 and how we do that in an operationally responsible manner.
17 And I think that those two key elements, the fiscal
18 responsibility and the operational responsibility, led us
19 to have a fairly robust conversation about the different
20 models that David had presented as options. And I think
21 he did a very good job of presenting the options to us and
22 telling us the pros, the cons and what his recommendation
23 would be to us. But I think that the Executive Committee
24 kind of really felt strongly that we needed to scale back

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1 and probably take on these -- not necessarily the blended
2 approach but really sort of get the secure messaging up,
3 get ourselves actually operational and move forward with
4 the understanding that we would revisit that blended
5 approach as time and resources permitted.

6 And there was a lot of conversation back
7 and forth. It was not -- you know, this was not an easy
8 set of decisions but that's what the Executive Committee
9 sort of suggested. But we also recognized that we wanted
10 to bring that back to the full Board, have the
11 presentation made that David had made to us, have an
12 opportunity to talk about it, and then have the Board have
13 an option to kind of hear about it, make suggestions and
14 perhaps make a recommendation as a full Board.

15 DR. MULLEN: We can't make a recommendation
16 as a full Board unless you have a financial model and a
17 plan because -- well, for a couple of reasons. When it
18 came to the Executive Committee last week it came without
19 our having talked about it the week before, so we weren't
20 anticipating it. And when it was presented as a third
21 option, go forward, scale back to just direct or do
22 something blended, one of the things that was suggested at
23 that time was that the stakeholders who we didn't know
24 thought they were farther along with Axway would have to

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1 pick up the rest of the costs associated with that because
2 -- and, we would have to figure out for all of the things
3 that we talked about last week that we weren't ready for
4 such as for more insurance and all of the other business
5 and operation plans, they would need to be in place even
6 for a pilot.

7 I believe that was part of the discussion
8 as well, so if that was part of the discussion we have to
9 put that out there in a way that -- I don't think we have
10 answered any of that, that we could -- that I could as
11 Board Chair ask for a recommendation unless the
12 recommendation gives us all that information and a budget
13 for how that's supposed to work, and a timeline. I don't
14 know how we could do that.

15 MS. KELLEY: Just a question. Is that for
16 both options or the blended option?

17 DR. MULLEN: That's for the pilot. That's
18 for the piece with the pilot.

19 DR. MULLEN: That's for blended --

20 MS. KELLEY: But do we have the financial
21 plan and the model for the other option?

22 CHAIRPERSON AGRESTA: The scaled back
23 option you mean.

24 MS. KELLEY: And also what the -- there's

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1 two options. I mean if I'm understanding this correctly,
2 there's two options. The first option is the phased
3 approach with concentrating on secured messaging and
4 taking it from there after we've seen that we can do that.
5 And then the second approach is the blended approach,
6 which is the same thing with regard to the secure
7 messaging but having a small pilot that would test some of
8 the things that we've been working on, you know --

9 DR. MULLEN: Well, that we're not ready to
10 do.

11 MS. KELLEY: -- that we're -- well, yeah.
12 I mean, but the point -- but that's a second option.

13 DR. MULLEN: Right.

14 MS. KELLEY: I'm not going to say that
15 we're not ready to do it but -- because I don't know.

16 DR. MULLEN: Ahum.

17 MS. KELLEY: I mean, I know what you said
18 and I tend to agree with a lot of it. But what I'm saying
19 is, is that -- and I gather that what I'm hearing is that
20 the Executive Committee is recommending the first approach
21 and that David was leaning more to the second approach.
22 And you're saying we need a plan, which I don't disagree
23 with. I'm wondering how we're going to get said plan.

24 DR. MULLEN: Right.

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1 MS. KELLEY: But I would think we need a
2 plan for both approaches because I don't feel comfortable
3 quite frankly given, you know, my track record with this
4 Board and before this Board with similar kind of
5 experience when I was on the Board of e-Health that had
6 been struggling, you know, for years to do something that
7 I know what the plan is even for the first one.

8 DR. MULLEN: Ahum.

9 MS. KELLEY: And, you know, I think that a
10 lot of -- and I'm not trying to be critical of anyone
11 because I've been a part of this so I'm critical of myself
12 as well. But I think a lot of resources have already been
13 spent --

14 CHAIRPERSON AGRESTA: Right.

15 MS. KELLEY: -- and decisions have been
16 made that we're in some respects stepping back from maybe
17 with good reason. But I'm not feeling comfortable that I
18 feel I'd want to vote on either model without knowing, you
19 know, a little bit more than I know right now.

20 DR. MULLEN: And I agree. I feel the same
21 way. So more than anything I'm trying to pull us back
22 from thinking we're moving up to asking you for a
23 recommendation because there's -- if we've had three
24 meetings in the prior three week --

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1 MS. KELLEY: That I will agree with.

2 DR. MULLEN: -- right, then there's a lot
3 of -- that we owe you in terms of catching you up on all
4 of that.

5 MS. KELLEY: Right.

6 DR. MULLEN: And that's what this is about.
7 And we're going to be going into executive session further
8 down the agenda --

9 MS. KELLEY: Yeah.

10 DR. MULLEN: -- hopefully not too farther
11 down the agenda, to get into some more of the meat of that
12 discussion.

13 MS. KELLEY: So we're not asking -- you're
14 not asking us at this stage in the meeting for a vote on
15 either one of those recommendations.

16 CHAIRPERSON AGRESTA: No.

17 MS. KELLEY: Alright, well then I can live
18 with that.

19 MR. GILBERTSON: But we don't have a lot of
20 time.

21 MS. KELLEY: Hum?

22 MR. GILBERTSON: We don't have a lot of
23 time.

24 MS. KELLEY: Right.

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1 MR. GILBERTSON: So --

2 MS. KELLEY: No, that's -- I understand
3 that as well.

4 MR. GILBERTSON: -- we --

5 MR. CARMODY: Well David, let me ask you
6 this. So you're right we don't have a lot of time, but
7 what I think is the impression that we have here that when
8 we say you changed direction while we still are refining
9 what ultimately we'd agree to it's -- we're not executing
10 any further on the original plan that we have. At a
11 minimum we have to at least acknowledge that we're not --
12 you know, you're not working towards trying to roll out
13 what we originally had set out. So whether we scale it
14 back to a blended version or just doing the direct, we're
15 not executing any further on what was originally laid out.

16 DR. MULLEN: So I think -- may I suggest
17 that we get through the rest of the Committee reports and
18 go into executive session to address some of this, okay,
19 and have the whole conversation?

20 MR. CARMODY: Well, I mean the only thing
21 we have to be careful on is when we go into executive
22 session it has to be for a very specific reason. So
23 unless it's put into the context that we're discussing,
24 you know, a personnel matter or a contract or something

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1 specific so we can't go into --

2 DR. MULLEN: Yeah, thank you. It's written
3 --

4 DR. THORNQUIST: It actually says for the
5 purpose of discussing changes to the --

6 MR. CARMODY: Okay.

7 MR. GILBERTSON: Well mainly, the only
8 concern is that we can go into executive session but if we
9 do -- there is a -- if we determine in executive session
10 that there needs to be a vote to do something we have to
11 come out of executive session.

12 MR. CARMODY: Then we have to come out of
13 executive session.

14 MR. GILBERTSON: I don't think doing
15 nothing at this point, leaving this room without a
16 decision is really going to help at this point because we
17 have to --

18 DR. MULLEN: How about if we finish the
19 Executive Committee report and vote yes to these and have
20 a full conversation, okay?

21 MR. GILBERTSON: Thank you.

22 CHAIRPERSON AGRESTA: Alright, so I don't
23 think there's any other components of our Executive
24 Committee Board --

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1 DR. MULLEN: Thank you.

2 CHAIRPERSON AGRESTA: -- so we can move on
3 to the Legal and Policy Committee report. John, can you
4 hear us?

5 MR. LYNCH: I couldn't.

6 CHAIRPERSON AGRESTA: We are moving on to
7 Legal and Policy Committee report.

8 MR. LYNCH: Legal and Policy met on May
9 2nd. We're grappling with a number of issues, we revised
10 the Participation Agreement. We just this afternoon
11 received back legal counsel's revision to the
12 Participation Agreement and we went on to look at some of
13 the consent forms and really got hung up with a lot of the
14 workflow issues.

15 The language is not at a level that is --
16 the consumer can necessarily understand. We need to
17 revise a lot of that material so that the consumer gets
18 more -- like a fifth grade level of English and get it so
19 it's much more understandable to the consumers and we'll
20 be continuing to take up that information at our next
21 meeting on June 6th.

22 CHAIRPERSON AGRESTA: Okay.

23 MR. LYNCH: That's my report.

24 CHAIRPERSON AGRESTA: Any comments,

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1 discussion? Alright, move on to the Special Populations
2 Committee report.

3 MS. KELLEY: Yeah, at the -- first of all I
4 was thinking about something else when the minutes were
5 adopted. In the last minutes it said that Brenda Kelley
6 reported that the website was going to be up in two weeks.

7 And I -- you know, I'm not asking to go
8 back and vote on the minutes but at the last meeting I
9 think what I did say was that the work on the website and
10 the consumer brochure and a potential consumer video was
11 really being led a lot by Chris with a working group of
12 the Special Populations Committee, a smaller working group
13 of the Special Populations. And I think you hoped that it
14 would be up in a couple of weeks, alright. We know it
15 isn't up and -- but Chris is working on it and has sent
16 out a lot of -- she's continued to keep people informed
17 throughout about how this is looking and getting feedback,
18 which you consistently get from a small component of the
19 Special Populations Committee.

20 And the -- our goal, and I met with Chris
21 last week, was to have -- the last time we met as a
22 Special Populations Committee was in April, I think it was
23 April.

24 MS. CHRIS KRAUS: You'd have to look it up.

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1 MS. KELLEY: No, no, I'm sorry. The last
2 time we met was in March and we had stated at that meeting
3 that our next meeting would be in a couple of months to
4 allow this working group to continue to do their work. So
5 Chris and I had spoken about having a meeting of the
6 Special Populations Committee on the 28th of June at 3:00,
7 and I don't think that's been officially announced yet is
8 that correct?

9 MS. KRAUS: They'll go out in the next day
10 or so.

11 MS. KELLEY: Alright, well that was before
12 the information that had been shared here. But my feeling
13 is that even with -- you know, I'll have better feeling
14 after I hear the Executive meeting, but is that we did
15 need to take -- to have at a minimum to have the Special
16 Populations Committee be brought up to date on what's
17 going on and what has been decided.

18 And ideally to also approve the consumer
19 brochure that a lot of work has gone into, and also the
20 consumer sections of the website. So that was the reason
21 for calling the meeting on the 28th. The reality is, is
22 that that may change based on what we decide. I still
23 think we need a meeting to update people on what's going
24 on but the content of what that will be, I think depends

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1 on what we decide to do, okay. But that's what -- that's
2 my report. The only other piece of the report because
3 some of you know this and others of you do not yet, is I
4 made a decision in April. I informed AARP that I will be
5 retiring at the end of June. That was the other reason
6 for the timing of this, as State Director of AARP.

7 I've been here 13 years; I opened the first
8 office of AARP in Connecticut. And quite frankly, I
9 thought I'd be here a lot longer but as I think you know
10 my husband has been very, very ill. It's a prime example
11 of why we need what we're trying to build here. And I
12 just decided in the best interest of AARP and myself that
13 it was time to concentrate on personal stuff and I am
14 reaching that magic 66 tomorrow so -- I never thought
15 anybody would applaud. AARP has a tag line that says --
16 AARP loves birthdays, so I guess they love my birthday
17 too. So I have made that decision as the State Director
18 of AARP. Now, I have not made a decision around this
19 Board quite frankly because I wasn't appointed to the
20 Board as a representative of AARP.

21 So I'm still -- I have -- I'm still
22 wrestling with that decision and it's a combination of my
23 own decision and also talking to people at AARP about what
24 would be appropriate from their perspective. But I am

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1 resigning as the State Director of AARP and they are in
2 the process -- and I did send this out last week to a
3 number of you, but I'm going to make a broader more
4 official announcement to people like you Commissioner
5 Mullen and so forth, that AARP is in the process of a
6 search. And I do have the search announcement information
7 that I'll make certain gets to this group. And they're
8 doing it both internal to AARP and external to AARP.

9 So if you know of anyone that's interested,
10 and the position is an excellent position in terms of what
11 you get to do because AARP is a very powerful
12 organization, but also in terms of the way you're paid and
13 the benefit package, which is pretty close to what State
14 employees get in terms of pension, matching 401K, all
15 sorts of things, so. I'll be sure that I talk to -- who's
16 sending the -- I don't want to just send it to the
17 distribution list. Whose job is it to get things out to
18 people? Chris, is it -- I know you're going on vacation.
19 Would I just send it to the HITE/CT distribution list?
20 Yeah, I will, to make sure you all have seen the
21 announcement and everything.

22 So I still think we're going to do a
23 meeting of the Special Populations Committee on the 28th
24 to keep people informed about what's going on, but the

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1 actual content of that Chris, I think we should talk after
2 we hear what the recommendation is about how we're going
3 forward.

4 MS. KRAUS: Okay.

5 DR. MULLEN: Another good meeting.

6 CHAIRPERSON AGRESTA: Another, yes.

7 DR. THORNQUIST: Alright I'm sorry, I
8 apologize, I have to leave. I have a Town meeting I have
9 to help run.

10 DR. MULLEN: Thank you.

11 CHAIRPERSON AGRESTA: Thank you. Thank you
12 Brenda, and we appreciate your service to this Board both
13 the time that you have committed and the immense amount of
14 giving that you have given us.

15 DR. MULLEN: And I'm not saying goodbye.
16 So Meg's name stays on the cake, yours doesn't go on it.

17 MS. KELLEY: Not yet, not yet.

18 CHAIRPERSON AGRESTA: Alright, the last
19 Committee report is Technical Committee.

20 MR. PETER COURTWAY: Technical Committee
21 continues to concentrate on the on-boarding documents and
22 that's the on-boarding for all of these cases whether or
23 not it's just a simple provider directory, whether or not
24 it's direct, whether or not it's a full-blown HIE or the

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1 portal. We anticipate we'll finish that on-boarding
2 document in our next session and we'll be able to present
3 that.

4 CHAIRPERSON AGRESTA: Okay.

5 MR. CASEY: One addition, and this might be
6 self-serving but about six months ago I was roped into
7 being the Interim Privacy and Security Officer but now
8 that we have a Chief Technology Officer who's not here and
9 can't object, I was wondering if it would be appropriate
10 for me to make the motion to make John DeStefano the
11 official Privacy and Security Officer for HITE/CT?

12 MR. CARMODY: I second that.

13 MR. CASEY: No, I'm just asking if this is
14 proper --

15 CHAIRPERSON AGRESTA: Is it okay David, do
16 you have any thoughts about that in terms of -- no.

17 MR. CASEY: So moved.

18 CHAIRPERSON AGRESTA: That's fine, I was
19 wondering the same thing.

20 DR. MULLEN: Is there anything in the
21 statute that dictates --

22 MR. CASEY: Nothing in the statute.

23 DR. MULLEN: -- nothing, you checked --

24 MS. HOOPER: Hold on, where's the motion

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1 and the second?

2 MR. CASEY: Um, Casey and --

3 MR. COURTWAY: Dan --

4 MR. CASEY: -- Dan seconded.

5 MS. HOOPER: And this is to -- can you say
6 exactly what you're voting on?

7 MR. CASEY: To make John DeStefano the
8 Chief Technology Officer, the Privacy and Security Officer
9 for HITE/CT.

10 MS. HOOPER: Thank you.

11 CHAIRPERSON AGRESTA: And I think we raised
12 -- the Commissioner raised the question and I have the
13 same question in my head, is there any reason that that
14 functionally can't happen? Does it need to be -- you
15 know, is there any -- and I can't think of anything
16 myself, but we may --

17 MR. CASEY: It's a Federal requirement --

18 DR. MULLEN: Right.

19 MR. CASEY: -- I mean responsibility, not a
20 State legislative requirement.

21 DR. MULLEN: Right, but the other thing I
22 just wonder about, you know I try to think of all these
23 different dimensions --

24 MR. CASEY: Yup.

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1 DR. MULLEN: -- is we deal so much with the
2 issues around privacy and security that I wonder whether
3 or not for the benefit of continuing to demonstrate that
4 we're as objective as we can be around those functions, I
5 wonder whether or not it might be more reassuring to the
6 public if it's a separate person. I don't know, I'm just
7 --

8 MR. CASEY: If you want to --

9 DR. MULLEN: -- I'm looking over to --

10 MS. KELLEY: I feel this -- well, I also
11 feel -- I was going to say that.

12 DR. MULLEN: I don't know.

13 MS. KELLEY: I'm not -- Ellen has my avid
14 opinion. My other question was David's opinion because
15 I'm wondering what the capacity of the staff is at this
16 point to take that on. And I think by not having someone
17 on the Board on it, you don't have the check and balance
18 that might be a good thing to have. But I also was just
19 thinking of the capacity.

20 MR. GILBERTSON: Yeah, especially when we
21 get into full production it's a big job. There typically
22 is a separation of duties between security and privacy and
23 the technology folks because you're right, it's sort of
24 that accountability conflict of interest that's potential.

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1 So I don't -- I think it's okay but I would not say that
2 we have the staff necessarily yet on board to do that.
3 Right now it's fine because, you know, we're not
4 operational. But it's going to become -- at some point
5 we're going to need to staff that properly and you do want
6 to have a separation of duties.

7 MR. DeSTEFANO: Steve, good try.

8 MR. CASEY: Pardon?

9 MR. DeSTEFANO: Good try.

10 MR. CASEY: No, I mean if the Board wishes
11 to postpone this we certainly can postpone it -- just put
12 it out there.

13 MR. CARMODY: Well you really -- let me ask
14 -- the question I would have is, is it really a Board
15 member to be in that position? I don't think it is. I
16 think it's an operational function.

17 MR. CASEY: Absolutely.

18 MR. CARMODY: I agree that there's a
19 separation of duties, I mean, is it taking an inordinate
20 period --

21 MR. CASEY: It's taking zero right now, but
22 I do see it as we start ramping up into operations that it
23 will take a tremendous amount of time and responsibility.

24 MR. DeSTEFANO: It sounds like a question

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1 to be discussed.

2 CHAIRPERSON AGRESTA: Yeah, I mean --

3 MR. CASEY: Let me remove the motion and we
4 can take it up next meeting.

5 MR. DeSTEFANO: Yeah.

6 CHAIRPERSON AGRESTA: Yeah, maybe having a
7 better understanding of what it really entails and trying
8 to then decide on the best solution based on what it
9 entails because it may end up being, you know, that the
10 solutions that are out there -- there's a third or a
11 fourth solution is actually the best process.

12 MR. CASEY: Okay, it can wait. I'll remove
13 the motion and we can wait till next time.

14 CHAIRPERSON AGRESTA: Okay.

15 MS. HOOPER: Dan, do you agree to remove
16 your second?

17 MR. CARMODY: Yeah, when somebody removes
18 the motion the second usually goes with it.

19 CHAIRPERSON AGRESTA: Dan's been just --
20 it's like a hanging chad or something, I don't know.
21 Alright, that ends our --

22 MS. ANDREWS: And this is time for other
23 things, can I bring -- this should be a small thing but --

24 CHAIRPERSON AGRESTA: Yeah, we're done with

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1 our Committee reports. You can certainly bring up other
2 Board --

3 MS. ANDREWS: -- okay, is it possible that
4 we move off of having all our meetings on Mondays? The
5 Commissioner of Social Services would like to come to this
6 and he has a standing meeting every Monday.

7 CHAIRPERSON AGRESTA: Actually --

8 MR. MARK HEUSCHKEL: And I was --

9 CHAIRPERSON AGRESTA: -- Mark was going to
10 talk a little bit about that.

11 MR. HEUSCHKEL: -- yeah, I was going to --

12 MS. ANDREWS: Sorry, I didn't mean --

13 MR. HEUSCHKEL: -- well, I was just going
14 to announce that he was -- he informed me through our
15 Deputy Commissioner that he intended to make the next
16 meeting. He couldn't make it tonight, but that's part of
17 the difficulty --

18 MS. ANDREWS: But I mean just in general,
19 does it always have to be Monday because we don't have to
20 inconvenience -- you know --

21 CHAIRPERSON AGRESTA: I mean, I think we in
22 general made it Monday just simply based on when we were
23 available and then a lot of us changed our schedule to be
24 available. But I don't think there's any specific reason

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1 it always needs to be on Monday. There's no specific
2 reason it always needs to be here or in this -- you know,
3 in this shaped room or with us this far apart from each
4 other. I think what we need to think about over time is
5 what's going to work best? Alright, what would be the
6 best --

7 MR. DeSTEFANO: Recording though was a key
8 thing, right, is why we're here?

9 CHAIRPERSON AGRESTA: No, I think it was
10 initially -- I'll just go back historically and say why.
11 I think it was because DOIT at the time, Steve Casey,
12 offered the location and it was convenient in terms of its
13 physical location within the state. And they had the
14 space and they had the availability and it was capable of
15 being set up in this fashion. And I don't think there was
16 any other reason that we had it here as opposed to any
17 other location.

18 MR. DeSTEFANO: Oh, I thought it was
19 because of the technology.

20 CHAIRPERSON AGRESTA: No, he brings that in
21 every day --

22 MR. CASEY: Parking is better than at DSS.

23 MS. KELLEY: Free is always good.

24 MR. CASEY: The parking here is much

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1 preferable to the DSS parking situation.

2 CHAIRPERSON AGRESTA: To add parking -- the
3 parking here is convenient. But I don't know that there's
4 any specific reason Ellen that we have it on a Monday or
5 -- I mean, I think it's reasonable to explore what the
6 options are going forward to meet the needs of the
7 organization.

8 DR. MULLEN: So it sounds like we should
9 survey the Board about -- I know we've talked about the
10 time, the 4:30 timeslot before. But location --
11 specifically the issue of the Mondays.

12 MS. ANDREWS: Or just rotate it, you know?

13 DR. MULLEN: And I know many people feel
14 that that makes it harder to have a rotating time, but
15 that's the kind of thing that we can put in the survey.

16 MS. ANDREWS: Ahum.

17 MS. KELLEY: I also generally feel that
18 it's better to have the person that's appointed to be on
19 the group rather than a designee if you can have that.
20 And so -- and then David alluded and I think a lot of us
21 are aware because of the work we've been doing on other
22 issues in the State, that DSS is seeing a major role for
23 this entity. So I do think the importance of having the
24 -- Commissioner Bremby participate directly is worth the

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1 consideration of when we do it and how we do it.

2 And I would say that's true of anybody
3 including me. I mean if I was, you know, a
4 representative. But I think it's particularly important
5 because of the role that DSS plays and what they're doing
6 right now on a number of health care fronts. And that's
7 not a criticism of you, it's just -- you know, there's a
8 lot going on. It's going to get more crazy probably,
9 hopefully it won't get too much -- there's a Supreme Court
10 decision coming up so there's a lot of issues going on
11 that I think are very complex. And so I would opt to --
12 you know, to try to all of us be flexible so that
13 Commissioner Bremby could participate directly.

14 CHAIRPERSON AGRESTA: So I -- it sounds
15 like we should create survey, send it out and we'll have
16 to figure out how that happens.

17 DR. MULLEN: Ahum, yup, we'll get that
18 straight.

19 CHAIRPERSON AGRESTA: Alright, any public
20 comment? No? Alright, hearing no public comment I'd like
21 a motion that we go into executive session.

22 MR. CASEY: So moved.

23 CHAIRPERSON AGRESTA: Alright, and the
24 executive session is --

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1 MR. CASEY: Pursuant to Connecticut General
2 Statutes, Section (indiscernible) to discuss the
3 communications privilege by attorney/client relationship
4 relating to the contract between HITE/CT and Axway,
5 Incorporated.

6 CHAIRPERSON AGRESTA: And who would you
7 like -- we'd like to invite several folks to the --

8 MS. HOOPER: Is there a second?

9 DR. MULLEN: Second.

10 MALE VOICE: I'll second.

11 MR. HEUSCHKEL: I'd also like to request
12 that Uma Ganesan, who is our Associate Medicaid Director,
13 be included in this as she's in the line between me and
14 the Commissioner if there's no objection.

15 CHAIRPERSON AGRESTA: Any objections? No
16 objections are noted, so Uma Ganesan is invited.

17 MR. DeSTEFANO: Meg.

18 CHAIRPERSON AGRESTA: And Meg Hooper also
19 should be included.

20 MR. DeSTEFANO: David, can you move the
21 phone so -- next to the Commission just so that the --

22 CHAIRPERSON AGRESTA: Can we hear again
23 from who's on the phone right now?

24 MS. HOOPER: Myself.

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1 MS. FOURQUET: This is Lori.

2 CHAIRPERSON AGRESTA: Who's that?

3 MS. FOURQUET: Lori Fourquet.

4 CHAIRPERSON AGRESTA: Lori Fourquet, can we
5 invite Lori Fourquet into the executive session as well
6 please. And John, are you still there?

7 MR. LYNCH: I'm here.

8 CHAIRPERSON AGRESTA: Alright, and Dave is
9 dialing out for our legal counsel.

10 MS. HOOPER: Was there a unanimous on going
11 into executive session?

12 MR. CASEY: Haven't voted yet.

13 CHAIRPERSON AGRESTA: Oh, we'll vote. Can
14 we vote on going into executive session as John -- as
15 Steve amended with the people invited, all in favor say
16 Aye.

17 VOICES: Aye.

18 CHAIRPERSON AGRESTA: Any opposed, any
19 abstentions? It was unanimous.

20 MS. HOOPER: Okay, and included are Uma
21 Ganesan, and myself and Chris Kraus and Lori. Was there
22 anyone else?

23 CHAIRPERSON AGRESTA: We can include Chris
24 if people --

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1 MS. KRAUS: Yes, no?

2 CHAIRPERSON AGRESTA: Dave?

3 MR. GILBERTSON: Yeah, you can stay.

4 CHAIRPERSON AGRESTA: Yes, that's correct
5 Meg.

6 MS. HOOPER: Alright, thank you.

7 (off the record -- executive session)

8 CHAIRPERSON AGRESTA: Okay, and we're back
9 on the record now.

10 MR. CARMODY: So I will motion that the
11 Board authorize David to engage our attorney and the
12 Executive Committee to start negotiations with Axway to
13 look at core services associated with a provider
14 directory, what was necessary for Public Health reporting
15 and DSS, secure messaging and transformation services as
16 he presented and to report back to the Board of Directors
17 as necessary on the -- on those negotiations to fulfill
18 that contract.

19 DR. MULLEN: Second.

20 MS. HOOPER: Was that Dan?

21 CHAIRPERSON AGRESTA: That was Dan, did you
22 hear the full --

23 MS. HOOPER: Alright, what I got was
24 authorize David, the attorney and there was something else

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1 --

2 DR. MULLEN: Executive --

3 MR. CARMODY: And the Executive Committee.

4 CHAIRPERSON AGRESTA: And the Executive
5 Committee.

6 MS. HOOPER: -- to negotiate --

7 MR. DeSTEFANO: Renegotiate --

8 MS. HOOPER: -- to renegotiate --

9 MR. DeSTEFANO: -- the contract.

10 MS. HOOPER: -- what?

11 MR. CARMODY: The contract to deliver core
12 services as presented, specifically looking at a provider
13 directory, what was necessary for Public Health reporting,
14 for what was needed for --

15 MS. HOOPER: Secure messaging --

16 MR. CARMODY: -- secure messaging,
17 transformation services --

18 MS. HOOPER: -- with Axway --

19 MR. CARMODY: Yes.

20 MS. HOOPER: -- or simply core services?

21 MR. CARMODY: And then you can put it as
22 examples, so core services as presented and then giving
23 that as examples.

24 MS. HOOPER: In that specific contract.

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1 MR. CARMODY: Yes.

2 MS. HOOPER: And to report back to the
3 Board as necessary.

4 DR. MULLEN: Yes.

5 CHAIRPERSON AGRESTA: Correct.

6 MS. HOOPER: Alright I have it, is there a
7 second?

8 DR. MULLEN: Second, Mullen.

9 MR. DeSTEFANO: I would assume the Board
10 would finalize the contract.

11 CHAIRPERSON AGRESTA: The other Board has
12 to finalize --

13 DR. MULLEN: Yeah, and bring it forward.

14 CHAIRPERSON AGRESTA: Dr. Mullen seconded,
15 any discussion? All in favor?

16 VOICES: Aye.

17 CHAIRPERSON AGRESTA: Any opposed? Brenda?

18 MR. DeSTEFANO: Motion to adjourn.

19 CHAIRPERSON AGRESTA: No, Brenda do you
20 oppose?

21 MS. KELLEY: Yes.

22 CHAIRPERSON AGRESTA: Brenda opposes. Any
23 abstentions? No abstentions.

24 MR. CARMODY: Motion to adjourn.

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1 CHAIRPERSON AGRESTA: Motion to adjourn --
2 MR. HEUSCHKEL: Second.
3 CHAIRPERSON AGRESTA: Dan motioned, Mark
4 seconded, all in favor say Aye.
5 VOICES: Aye.
6 DR. MULLEN: Thank you everyone.
7 (Whereupon, the meeting was adjourned at
8 8:07 p.m.)